

PROFESSIONAL SERVICES AGREEMENT

City Manager's Office
701 Laurel St., Menlo Park, CA 94025
tel 650-330-6620



Contract #: 2104

AGREEMENT FOR SERVICES BETWEEN THE CITY OF MENLO PARK AND GUGGENHEIM ENTERTAINMENT

THIS AGREEMENT made and entered into at Menlo Park, California, this 24th day of February , 2017 , by and between the CITY OF MENLO PARK, a Municipal Corporation, hereinafter referred to as "CITY", and Guggenheim Entertainment, hereinafter referred to as "FIRST PARTY."

It is agreed between the CITY and FIRST PARTY as follows:

1. SERVICES TO BE PERFORMED BY FIRST PARTY

In consideration of the payment by CITY to FIRST PARTY, as hereinafter provided, FIRST PARTY agrees to perform all the services for the City of Menlo Park as set forth in Exhibit "A", Scope of Services, attached hereto.

2. AGREEMENT TERM

The term of this agreement shall be from May 12, 2017 to May 12, 2017 unless mutually agreed upon by CITY and FIRST PARTY in writing.

3. COMPENSATION AND PAYMENT

In consideration of the services rendered in accordance with all terms, conditions and specifications set forth herein and in Exhibit "A," CITY shall make payment to FIRST PARTY in the manner specified herein and in Exhibit "A." This compensation shall be based on the rates described in Exhibit "A". Payments shall be monthly for the invoice amount or such other amount as approved by CITY. City shall have the discretion to approve the invoice and the work completed statement. CITY shall have the right to receive, upon request, documentation substantiating charges billed to CITY. CITY shall have the right to perform an audit of the FIRST PARTY's relevant records pertaining to the charges. In the event that the CITY makes any advance payments, FIRST PARTY agrees to refund any amounts in excess of the amount owed by the CITY at the time of agreement termination. CITY reserves the right to withhold payment if the CITY determines that the quantity or quality of the work performed is unacceptable. In no event shall total payment for all services under this agreement exceed \$2,900 unless mutually agreed upon in writing by the CITY and FIRST PARTY.

4. RELATIONSHIP OF THE PARTIES

FIRST PARTY agrees and understands that the work/services performed under this agreement are performed as an Independent Contractor and not as an employee of the City of Menlo Park and that FIRST PARTY acquires none of the rights, privileges, powers or advantages of City employees.

5. INSURANCE AND INDEMNITY

1. General Liability Insurance:

FIRST PARTY, at its own expense, shall provide and keep in force, commercial general liability insurance insuring against liability for bodily injury and property damage arising out of its work in an amount of not less than One Million Dollars (\$1,000,000) for injury to, or death of one person in any one accident or occurrence, and in an amount of not less than One Million Dollars (\$1,000,000) for injury to, or death of more than one person in any one accident or occurrence, and in the amount of not less than One Million Dollars (\$1,000,000) per occurrence in respect to damage to property. CITY shall be named as an additional insured on Contractor's commercial general liability insurance policy FIRST PARTY shall provide CITY with a certificate of insurance coverage evidencing said coverage, including a copy of all declarations of exclusions, prior to commencing work.

2. Automobile Liability Insurance:

The FIRST PARTY shall maintain Automobile Liability Insurance pursuant to this Agreement in an amount of not less than One Million Dollars (\$1,000,000) for each occurrence combined single limit or not less than One Million Dollars (\$1,000,000) for any one (1) person, and one million dollars (\$1,000,000) for any one (1) accident, and three hundred thousand dollars, (\$300,000) property damage. To the full extent permitted by law FIRST PARTY agrees to defend, indemnify and hold CITY, its employees, agents, officials, and officers, harmless from any and all claims, liability for damages caused by contractor's negligent performance of services under this Agreement.

3. Professional Liability Insurance:

FIRST PARTY shall maintain a policy of professional liability insurance, protecting it against claims arising out of the negligent acts, errors, or omissions of FIRST PARTY pursuant to this Agreement, in the amount of not less than One Million Dollars (\$1,000,000) per claim and in the aggregate. Said professional liability insurance is to be kept in force for not less than one (1) year after completion of services described herein.

6. NON-ASSIGNABILITY

FIRST PARTY shall not assign this Agreement or any portion thereof to a third party without the prior written consent of CITY, and any attempted assignment without such prior written consent in violation of this Section shall automatically terminate this Agreement.

7. TERMINATION OF AGREEMENT

The CITY may, at any time, terminate this Agreement, in whole or in part, for the convenience of CITY, by giving written notice specifying the effective date and scope of such termination. In the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and materials (hereinafter referred to as materials) prepared by FIRST PARTY under this Agreement shall become the property of the CITY upon FIRST PARTY'S receipt of final payment and shall be promptly delivered to the CITY. Upon termination, the FIRST PARTY may make and retain a copy of such materials. FIRST PARTY shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that portion of the full payment which is determined by comparing the work/services completed to the work/services required by the Agreement.

8. WORKER'S COMPENSATION INSURANCE

FIRST PARTY agrees and understands that the CITY does not provide Worker's Compensation Insurance to, or on behalf of, the FIRST PARTY for the work/services performed, but that said insurance is the sole responsibility of the undersigned.

9. PAYMENT OF PERMITS/LICENSES

FIRST PARTY shall obtain any license, permit, or approval if necessary from any agency whatsoever for the work/services to be performed, at his/her own expense, prior to commencement of said work/services or forfeit any right to compensation under this Agreement.

10. NON-DISCRIMINATION

No person shall illegally be excluded from participation in, denied the benefits of, or be subjected to discrimination under this Agreement on account of their race, sex, color, national origin, religion, age, or disability. FIRST PARTY shall ensure full equal employment opportunity for all employees under this Agreement.

11. RETENTION OF RECORDS

FIRST PARTY shall maintain all required records for three years after the CITY makes final payment and all other pending matters are closed, and shall be subject to the examination and /or audit of the CITY, a federal agency, and the State of California.

12. MERGER CLAUSE

This Agreement, including Exhibit "A" attached hereto and incorporated herein by reference, constitutes the sole Agreement of the parties hereto and correctly states the rights, duties, and obligations of each party as of this document's date. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications shall be in writing and signed by the CITY. In the event of a conflict between the terms, conditions, or specifications set forth herein and those in Exhibit "A" attached hereto, the terms, conditions, or specifications set forth herein shall prevail.

This Agreement is not valid until signed by both parties.

FIRST PARTY:

Shannon Guggenheim
Signature

Shannon Guggenheim
Name

May 1, 2017
Date

Vice President
Title

90-0529216
Tax ID#

APPROVED AS TO FORM:

[Signature]
William L. McClure, City Attorney

5/22/17
Date

CITY OF MENLO PARK:

[Signature]
Signature

5/12/17
Date

Matthew L. Milde
Name

Recreation Coordinator
Title

ATTEST:

[Signature] DEPUTY
Pamela Aguilar, City Clerk, City of Menlo Park

5/23/17
Date

Exhibit A

CITY: City of Menlo Park

EVENT: 2017 Mamma Mia! Sing-along

FIRST PARTY: Guggenheim Entertainment

VENDOR NUMBER: 12886

ADDRESS: 1535 Willow Oaks Drive
San Jose, CA 95125-4453

SERVICE DESCRIPTION: FIRST PARTY to provide CITY with one sing-along performance with costumed host, non-costumed assistant, event props and 150 Fun Packs. CITY to provide FIRST PARTY with one wireless microphone independent of movie playback, one lighting technician, 2 event assistants, one table and one accessible seat plus one companion seat. CITY will secure movie license.

DELIVERY DATE: Friday, May 12, 2017

DELIVERY TIME: 6:00 PM - 8:00 PM

DELIVERY LOCATION: Menlo-Atherton Performaing Arts Center
555 Middlefield Rd, Atherton, CA 94027-3400

PAYMENT SCHEDULE: \$1,450.00 - Paid upon signing
\$1,450.00 - Paid upon delivery

ADDITIONAL DOCUMENTS: Performance Rider

EXHIBIT PREPARED BY: Matthew L. Milde, Recreation Coordinator

DATE: Friday, February 24, 2017

NOTES: n/a



Description	Quantity	Unit Price	Cost
Event Props - these are custom designed props such as confetti canons/CO2 cartridges/streamers and any other items the hosts incorporates into the movie that are not part of the fun pack	1	\$ 250	\$ 250
		Subtotal	\$ 2,150
		Total	\$ 2,150

BUDGET FOR "FUN PACKS"

Description	Quantity	Unit Price	Cost
Fun Packs* (minimum order of 100) this covers the design of the bag contents and procurement of all supplies.	150	\$ 5	\$ 750
		Subtotal	\$ 750
		Total	\$ 750

NOTES ABOUT THE BUDGET

*Since much of what goes into a Fun Pack needs to be ordered in advance we do require that you make a minimum order of 100 for each title so we have enough supplies on hand. We can work with you as we near your event to make sure we neither overbuild nor run out.

Guggenheim Entertainment, Inc • Scott & Shannon Guggenheim
 (408) 404-7711 phone • scott@guggyent.com • www.guggyent.com

This bid is a private communication and is intended only for the named addressee. It contains information which is confidential, proprietary and/or privileged under applicable law. Information is deemed current and estimates are accurate through February 15, 2017, after which time pricing and descriptions are subject to change.



OTHER

GE requires all marketing and promotions tools be sent to GE for proof/approval prior to dissemination. GE will provide (gratis) images of the correct and approved movie posters/titles for use in your marketing, as well as descriptions of the events for your website, flyers, etc., upon request.

The Host will require a secure, private, well-lit dressing area with access to a mirror and restroom.

The Host will require a hand held, wireless microphone before, during, and after the movie. The mic needs to be independent of the movie sound playback so the host can use the mic during the movie without needing someone in the booth to bring the level up/down. If no such system exists in your venue, GE can provide a portable sound system for additional cost.

The Presenter (City of Menlo Park) will provide a lighting technician to bring the house lights up to mid and take them out throughout the event so guests can see in-movie antics by the Host and audience.

The Presenter will provide dedicated space in the lobby/entryway for the Fun Pack distribution (a table or rack will be provided by Presenter).

One accessible seat plus one companion seat will be provided for Guggenheim Entertainment.

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