AGREEMENT FOR SERVICES BETWEEN
THE CITY OF MENLO PARK AND EOA, INC.

THIS THIRD AMENDMENT is made and entered into this 1/26/2021, by and
between the CITY OF MENLO PARK, a Municipal Corporation, hereinafter referred to as "CITY," and
EOA, INC., hereinafter referred to as "FIRST PARTY."

1. Pursuant to Section 4. COMPENSATION AND PAYMENT of Agreement No. 2256, ("Agreement"),
   Section 4. COMPENSATION AND PAYMENT [amendment to section] to read as follows"

   "A. CITY shall pay FIRST PARTY an all-inclusive fee that shall not exceed $147,737 as described
   in Exhibit "A, A-1, A-2, A-3, A-4", Scope of Services. This compensation shall be based on the
   rates described in Exhibit "A, A-1, A-2, A-3, A-4". All payments, including fixed hourly rates, shall
   be inclusive of all indirect and direct charges to the Project incurred by FIRST PARTY. The CITY
   reserves the right to withhold payment if the City determines that the quantity or quality of the work
   performed is unacceptable."

2. Pursuant to Section 24. TERM OF AGREEMENT of Agreement No. 2256, ("Agreement"), Section
   24. TERM OF AGREEMENT [amendment to section] to read as follows"

   "This Agreement shall remain in effect for the period of January 1, 2020 through June 30, 2021
   unless extended, amended, or terminated in writing by CITY."

Except as modified by this Amendment, all other terms and conditions of Agreement No. 2256 remain
the same.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first
above written.

SIGNATURE PAGE TO FOLLOW
FOR FIRST PARTY:

Signature
Ray Goebel
Printed name
Tax ID#

1/25/2021
Date
Vice President
Title

APPROVED AS TO FORM:

Cara E. Silver, Interim City Attorney

1/25/2021
Date

FOR CITY OF MENLO PARK:

Starla Jerome-Robinson, City Manager

1/26/2021
Date

Judi A. Herren, City Clerk

1/27/2021
Date
January 5, 2021

Ms. Pam Lowe  
Senior Civil Engineer  
City of Menlo Park  
City Hall  
701 Laurel St.  
Menlo Park, CA 94025

Subject: Proposal for FY20-21 C.4 Industrial/Commercial Stormwater Inspection Assistance

Dear Ms. Lowe:

As requested, we are submitting this proposal to assist the City of Menlo Park implement their Industrial and Commercial Control Program as required by the Municipal Regional Stormwater Permit (MRP) Provision C.4. The proposal provides the project scope and budget.

The primary EOA staff who will assist you with the work are Kristin Kerr, P.E. and Courtney Siu, P.E. EOA has a number of associate and technician staff trained to conduct stormwater business inspections. EOA’s qualifications and key staff resumes are available upon request. Kristin Kerr will oversee overall contract, invoice and project management and provide a single point of contact for efficiency when needed or preferred.

Scope of Work

EOA has qualified staff to assist the City with the task identified. EOA previously assisted the City with inspections for MRP Provisions C.4 in FY 17-18, FY18-19 and FY 19-20 and is already familiar with the SMCWPPP standard inspection forms and MRP data tracking and reporting requirements. EOA also assisted the City develop the current facility stormwater inspection Access data management system and is familiar with data entry and reporting using the Access database.

The scope of work presented below is consistent with the scope of work in the February 8, 2018 Consultant Agreement (Contract #2256) between EOA and the City.

**TASK 1: Conduct Industrial and Commercial Site Stormwater Inspections**

The City conducted some stormwater inspections in FY 20-21 and is seeking assistance to complete the FY 20-21 industrial and commercial stormwater facility inspections as required by MRP Provision C.4. The City has identified 112 businesses that are due for inspection in FY 20-21 that remain to be inspected.
EOA will conduct unscheduled inspections for the businesses due for inspection provided by the City. Inspections for the businesses will be completed by June 30, 2021 and reporting will be completed by July 31, 2021.

**Task 1A: Notifying businesses.** The City will provide EOA with a current notification letter. The notification letter advises the businesses of the upcoming inspections conducted by a contractor and that the contractor will be following procedures based on the Center for Disease Control (CDC) guidance for controlling the spread of COVID-19. EOA will mail the notification letter to businesses scheduled for inspection at least two weeks prior to the inspection.

**Task 1B: Conduct inspections.** EOA staff will perform stormwater inspections at the identified businesses. EOA will complete a SMCWPPP Stormwater Facility Inspection Report from for each business. The form will be scanned and provided to the City electronically. Digital photographs of facilities taken during the inspections will also be provided to the City. MRP Provision C.4 requires the City to confirm corrective actions within 10 days of finding an actual or potential discharge (e.g. no or ineffective BMPs) during the inspection. EOA will request the facilities submit a photograph or other documentation of the corrected actions. If photographs are not appropriate or not submitted in a timely manner, EOA will conduct a follow-up inspection. EOA will refer businesses to the City for further follow-up of any violation that is escalated above a verbal warning.

EOA inspectors will be following procedures based on the Center for Disease Control (CDC) guidance for controlling the spread of COVID-19. The inspectors will maintain greater than 6 ft of social distancing from any other person and will be limiting interactions with facility contacts as much as possible. Inspectors will be wearing face masks and gloves at all times while at businesses.

If EOA staff feel unsafe at a business during inspections due to a hostile business contact or a lack of COVID-19 CDC guidelines being implemented by the business the EOA inspector will discontinue with the inspection and contact City staff. All other inspections will be completed by June 30, 2021

**Task 1C: Inspection Data Management.** EOA will enter inspection data into the City’s Access database. EOA will use the query export tool of the database to periodically (e.g. monthly) provide Excel tables with a summary of the recent inspection data to the City.

EOA will provide the City with a summary of inspection data required for the Annual Report by July 31, 2021.

**Task 2: Illicit Discharge Inspections.** EOA will conduct up to five illicit discharge inspections as directed by the City. EOA will use the SMCWPPP Illicit Discharge Inspection Form or the SMCWPPP Facility Inspection form to complete the inspection, as directed by the City.
Estimated Budget: This proposal provides for up to 329 hours for 112 inspections, 11 follow up inspections, and 5 illicit discharge inspections, including site visits, scheduling, reporting, data tracking and monthly updates. The work will be conducted on a time-and-materials basis according to the attached EOA FY 2020-21 Fee Schedule. Our total not-to-exceed budget for Task 1 and 2 is $61,178, which includes an allowance for expected incidental expenses in accordance with the rate schedule.

Again, thank you for the opportunity to submit a proposal. Please contact Kristin Kerr at 510-832-2852 x122 if you have any questions or would like to discuss this further.

Sincerely,
EOA, Inc.

Ray Goebel, P.E.
Vice President

Attachment: EOA FY 2020-21 Fee Schedule
FY 2020-2021 FEE SCHEDULE

The following fee schedule covers personnel rates for EOA, Inc. staff.

Our charges are divided into two categories: personnel, and direct expenses. A new fee schedule is issued at the beginning of each year. Charges for all work, except where other arrangements have been made, are based on the new schedule of charges.

PERSONNEL

Personnel charges are for any technical, clerical or administrative work necessary to perform the project. Work tasks include geologic and environmental consulting, engineering and computer services, regulatory liaison, and report preparation. Personnel rates are as follows:

<table>
<thead>
<tr>
<th>Personnel Category</th>
<th>Hourly Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Engineer</td>
<td>$289</td>
</tr>
<tr>
<td>Managing Engineer/Scientist III</td>
<td>$281</td>
</tr>
<tr>
<td>Managing Engineer/Scientist II</td>
<td>$265</td>
</tr>
<tr>
<td>Managing Engineer/Scientist I</td>
<td>$254</td>
</tr>
<tr>
<td>Senior Engineer/Scientist III – Project Leader</td>
<td>$233</td>
</tr>
<tr>
<td>Senior Engineer/Scientist/Planner II</td>
<td>$213</td>
</tr>
<tr>
<td>Senior Engineer/Scientist/Planner I</td>
<td>$196</td>
</tr>
<tr>
<td>Associate Engineer/Scientist III</td>
<td>$186</td>
</tr>
<tr>
<td>Associate Engineer/Scientist II</td>
<td>$175</td>
</tr>
<tr>
<td>Associate Engineer/Scientist I</td>
<td>$151</td>
</tr>
<tr>
<td>Assistant Engineer/Scientist</td>
<td>$134</td>
</tr>
<tr>
<td>Technician</td>
<td>$119</td>
</tr>
<tr>
<td>Clerical/Computer Data Entry</td>
<td>$83</td>
</tr>
</tbody>
</table>

Charges for professional services are in increments of one quarter-hour. Depositions/legal testimony charged portal-to-portal, at 200% of standard rates, with a four-hour minimum charge. In accordance with California Civil Procedure 2037.7, where applicable, the minimum fee must be paid prior to commencement of testimony. Preparation for court cases is charged on a time-and-materials basis as outlined in this fee schedule.

DIRECT EXPENSES

Reimbursement for expenses directly related to services provided will be charged at cost plus 10%. Examples of such direct expenses include:

- Costs of sub-consultants or subcontractors
- Costs of special fees (insurance, permits, etc.)
- Costs of long-distance telephone, copying, drafting, blueprints, etc. (EOA copies charged at $0.10 each for B&W, $0.35 each for color. Large format $0.15/sq ft for B&W, $0.50/sq ft for color)
- Costs of color map production supplies (color ink and large format paper)
- Costs or rental of special equipment
- Costs of authorized travel and related expenses
- Automobile mileage directly related to services, at current IRS rate.

INVOICES

Invoices are prepared and submitted on a monthly basis, as either final or progress billings and are payable upon receipt unless prior arrangements have been made. Interest of 1-1/2% per month, or the maximum rate allowed by law, is payable on accounts not paid within 30 days.
Date: January 4, 2021
Company: EOA, Inc.

Table 1. Cost Proposal

<table>
<thead>
<tr>
<th>Personnel: Name and Job Title</th>
<th>Hourly Rate</th>
<th>Task 1: Review City Docs</th>
<th>Task 2A,B,C: Inspections</th>
<th>Task 2A.8: Update City’s Business Inspection Plan</th>
<th>Task 2D: Follow up Inspections</th>
<th>Task 2E: Inspection Reporting</th>
<th>Task 2F: Database Records</th>
<th>Task 3: Conduct Illicit Discharge Inspections (As Needed)</th>
<th>Project Management</th>
<th>Total Hours</th>
<th>Total cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Kerr, Managing Engineer II</td>
<td>265</td>
<td>4</td>
<td>8</td>
<td>2.5</td>
<td>16</td>
<td></td>
<td></td>
<td>30.5</td>
<td></td>
<td>8,083</td>
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</tr>
<tr>
<td>Courtney Siu, Senior I</td>
<td>196</td>
<td>10</td>
<td>24</td>
<td>2.5</td>
<td>36.5</td>
<td></td>
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<td>$7,154</td>
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<td></td>
</tr>
<tr>
<td>Erin Lennon, Associate II</td>
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<td>100</td>
<td>16</td>
<td>20</td>
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<tr>
<td>Nicole Grimm, Associate I</td>
<td>151</td>
<td>90</td>
<td>8</td>
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<td></td>
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<td>$17,516</td>
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<tr>
<td><strong>Total Hours per Task</strong></td>
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<td><strong>0</strong></td>
<td><strong>204</strong></td>
<td><strong>24</strong></td>
<td><strong>70</strong></td>
<td></td>
<td><strong>0</strong></td>
<td><strong>20</strong></td>
<td><strong>16</strong></td>
<td><strong>59,178</strong></td>
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<tr>
<td><strong>Cost per Task</strong></td>
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<td><strong>$0</strong></td>
<td><strong>$34,110</strong></td>
<td><strong>$0</strong></td>
<td><strong>$4,008</strong></td>
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<td><strong>$13,042</strong></td>
<td><strong>$0</strong></td>
<td><strong>$3,778</strong></td>
<td><strong>$4,240</strong></td>
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</table>

Table 2

<table>
<thead>
<tr>
<th>Task</th>
<th>Hours</th>
<th>Cost</th>
<th>Cost/Inspection</th>
</tr>
</thead>
<tbody>
<tr>
<td>Task 1: Familiarization with City Documents</td>
<td>0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Task 2: Conduct Stormwater Inspections</td>
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<tr>
<td><strong>Total</strong></td>
<td>329</td>
<td>$61,178</td>
<td></td>
</tr>
</tbody>
</table>

Notes:

a. The total budget for this project is $61,178. This includes expenses which are not included in the Table 1 total above.

b. Table 2 includes expenses in the costs for Task 2 and 3.

c. The actual cost per inspection in Table 2 includes project management, familiarization with City documents and other administrative costs.

d. These cost tables were completed based on the scope of work that assumed 123 routine and follow-up business inspections (Task 2) and 5 illicit discharge inspections (Task 3).

e. Hourly Rates are based on the EOA FY2020-21 Fee Schedule and represent an approximate 2.5% increase in standard rates from our original Proposal submittal.
AGREEMENT FOR SERVICES BETWEEN
THE CITY OF MENLO PARK AND EOA, INC.

THIS SECOND AMENDMENT is made and entered into this 13th day of June, 2019, by and between the CITY OF MENLO PARK, a Municipal Corporation, hereinafter referred to as "CITY," and EOA, INC., hereinafter referred to as "FIRST PARTY."

1. Pursuant to Section 4. COMPENSATION AND PAYMENT of Agreement No. 2256, ("Agreement"), Section 4. COMPENSATION AND PAYMENT [amendment to section] to read as follows:

"A. CITY shall pay FIRST PARTY an all-inclusive fee that shall not exceed $80,737.00 as described in Exhibit "A, A-1, A-2, A-3", Scope of Services. This compensation shall be based on the rates described in Exhibit "A, A-1, A-2, A-3". All payments, including fixed hourly rates, shall be inclusive of all indirect and direct charges to the Project incurred by FIRST PARTY. The CITY reserves the right to withhold payment if the City determines that the quantity or quality of the work performed is unacceptable."

2. Pursuant to Section 24. TERM OF AGREEMENT of Agreement No. 2256, ("Agreement"), Section 24. TERM OF AGREEMENT [amendment to section] to read as follows:

"This Agreement shall remain in effect for the period of July 1, 2019 through June 30, 2020 unless extended, amended, or terminated in writing by CITY."

Except as modified by this Amendment, all other terms and conditions of Agreement No. 2256 remain the same.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

SIGNATURE PAGE TO FOLLOW
FOR FIRST PARTY:

Ray Goebel

Signature
Ray Goebel

Printed name

Tax ID#  

5-31-19

Date
Vice President

Title

APPROVED AS TO FORM:

William L. McClure, City Attorney

6/12/19

Date

FOR CITY OF MENLO PARK:

Starla Jerome-Robinson, City Manager

6/13/19

Date

ATTEST:

Judi A. Hemen, City Clerk

6/13/19

Date
FY 2019-2020 FEE SCHEDULE

The following fee schedule covers personnel rates for EOA, Inc. staff.

Our charges are divided into two categories: personnel, and direct expenses. A new fee schedule is issued at the beginning of each year. Charges for all work, except where other arrangements have been made, are based on the new schedule of charges.

PERSONNEL

Personnel charges are for any technical, clerical or administrative work necessary to perform the project. Work tasks include geologic and environmental consulting, engineering and computer services, regulatory liaison, and report preparation. Personnel rates are as follows:

<table>
<thead>
<tr>
<th>Personnel Category</th>
<th>Hourly Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Engineer</td>
<td>$282</td>
</tr>
<tr>
<td>Managing Engineer/Scientist III</td>
<td>$274</td>
</tr>
<tr>
<td>Managing Engineer/Scientist II</td>
<td>$259</td>
</tr>
<tr>
<td>Managing Engineer/Scientist I</td>
<td>$248</td>
</tr>
<tr>
<td>Senior Engineer/Scientist III – Project Leader</td>
<td>$227</td>
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<tr>
<td>Senior Engineer/Scientist/Planner II</td>
<td>$208</td>
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<tr>
<td>Senior Engineer/Scientist/Planner I</td>
<td>$191</td>
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<tr>
<td>Associate Engineer/Scientist III</td>
<td>$181</td>
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<td>Associate Engineer/Scientist II</td>
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<td>Associate Engineer/Scientist I</td>
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<td>Assistant Engineer/Scientist</td>
<td>$131</td>
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<tr>
<td>Technician</td>
<td>$116</td>
</tr>
<tr>
<td>Clerical/Computer Data Entry</td>
<td>$81</td>
</tr>
</tbody>
</table>

Charges for professional services are in increments of one quarter-hour. Depositions/legal testimony charged portal-to-portal, at 200% of standard rates, with a four-hour minimum charge. In accordance with California Civil Procedure 2037.7, where applicable, the minimum fee must be paid prior to commencement of testimony. Preparation for court cases is charged on a time-and-materials basis as outlined in this fee schedule.

DIRECT EXPENSES

Reimbursement for expenses directly related to services provided will be charged at cost plus 10%. Examples of such direct expenses include:

- Costs of sub-consultants or subcontractors
- Costs of special fees (insurance, permits, etc.)
- Costs of long-distance telephone, copying, drafting, blueprints, etc. (EOA copies charged at $0.10 each for B&W, $0.35 each for color. Large format $0.15/sq ft for B&W, $0.50/sq ft for color)
- Costs of color map production supplies (color ink and large format paper)
- Costs or rental of special equipment
- Costs of authorized travel and related expenses
- Automobile mileage directly related to services, at current IRS rate.

INVOICES

Invoices are prepared and submitted on a monthly basis, as either final or progress billings and are payable upon receipt unless prior arrangements have been made. Interest of 1-1/2% per month, or the maximum rate allowed by law, is payable on accounts not paid within 30 days.

EOA, Inc. • 1410 Jackson Street • Oakland, CA 94612 • Tel: (510) 832-2852 • Fax: (510) 832-2856
Date: March 22, 2019

Company: EOA, Inc.

Table 1. Cost Proposal

<table>
<thead>
<tr>
<th>Personnel: Name and Job Title</th>
<th>Hourly Rate</th>
<th>Task 1: Review City Docs</th>
<th>Task 2A, B, C: Inspections</th>
<th>Task 2A, B, C, D, E: Update City’s Business Inspection Plan</th>
<th>Task 2D: Follow up Inspections</th>
<th>Task 2E: Inspection Reporting</th>
<th>Task 2F: Database Records</th>
<th>Task 3: Conduct Illicit Discharge Inspections (As Needed)</th>
<th>Project Management</th>
<th>Total Hours</th>
<th>Total cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Kerr, Managing Engineer II</td>
<td>259</td>
<td>2</td>
<td>4</td>
<td>2</td>
<td>8</td>
<td>16</td>
<td>$4,144</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Courtney Siu, Senior I</td>
<td>191</td>
<td>2</td>
<td>8</td>
<td>8</td>
<td>16</td>
<td>6</td>
<td>$7,640</td>
<td></td>
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</tr>
<tr>
<td>Erin Lennon, Associate II</td>
<td>171</td>
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<td>140</td>
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<td>5</td>
<td>$34,713</td>
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</tr>
<tr>
<td>Matt Byrne, Associate I</td>
<td>147</td>
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<td>154</td>
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<td>24</td>
<td>5</td>
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<td>8</td>
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<tr>
<td>Cost per Task</td>
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Table 2

<table>
<thead>
<tr>
<th>Task</th>
<th>Hours</th>
<th>Cost</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Task 1: Familiarization with City Documents</td>
<td>6</td>
<td>$1,018</td>
<td></td>
</tr>
<tr>
<td>Task 2: Conduct Stormwater Inspections</td>
<td>455</td>
<td>$75,957</td>
<td>$374</td>
</tr>
<tr>
<td>Task 3: Conduct Illicit Discharge Inspections</td>
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<td>$1,690</td>
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<tr>
<td>Total</td>
<td>471</td>
<td>$78,865</td>
<td></td>
</tr>
</tbody>
</table>

Notes:

a. The total budget for this project is $80,737. This includes expenses which are not included in the Table 1 total above.
b. Table 2 includes expenses in the costs for Task 2 and 3.
c. The actual cost per inspection is more than indicated in Table 2 above if you include project management, familiarization with City documents and other administrative costs.
d. These cost tables were completed based on the original scope of work that assumed 203 routine and follow-up business inspections (Task 2) and 4 illicit discharge inspections (Task 3).
e. Hourly Rates are based on the EOA FY2019-20 Fee Schedule and represent an approximate 2.5% increase in standard rates from our original Proposal submittal.
AGREEMENT AMENDMENT
City Manager's Office
701 Laurel St., Menlo Park, CA 94025
tel 650-330-6620

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF MENLO PARK AND EOA, INC.

THIS FIRST AMENDMENT is made and entered into this 3rd day of July, 2018, by and between the CITY OF MENLO PARK, a Municipal Corporation, hereinafter referred to as “CITY,” and EOA, INC., hereinafter referred to as “FIRST PARTY.”

1. Pursuant to Section 4. COMPENSATION AND PAYMENT of Agreement No. 2256, (“Agreement”), Section 4. COMPENSATION AND PAYMENT [amendment to section] to read as follows:

“A. CITY shall pay FIRST PARTY an all-inclusive fee that shall not exceed $78,749.00 as described in Exhibit “A, A-1, A-2”, Scope of Services. This compensation shall be based on the rates described in Exhibit “A, A-1, A-2”. All payments, including fixed hourly rates, shall be inclusive of all indirect and direct charges to the Project incurred by FIRST PARTY. The CITY reserves the right to withhold payment if the City determines that the quantity or quality of the work performed is unacceptable.”

2. Pursuant to Section 24. TERM OF AGREEMENT of Agreement No. 2256, (“Agreement”), Section 24. TERM OF AGREEMENT [amendment to section] to read as follows:

“This Agreement shall remain in effect for the period of July 1, 2018 through June 30, 2019 unless extended, amended, or terminated in writing by CITY.”

Except as modified by this Amendment, all other terms and conditions of Agreement No. 2256 remain the same.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

SIGNATURE PAGE TO FOLLOW
FOR FIRST PARTY:

Ray Goebel

Signature
Ray Goebel

Printed name

Tax ID#

Date
6/25/18

Title
Vice President

APPROVED AS TO FORM:

William L. McClure, City Attorney

Date
7/3/18

FOR CITY OF MENLO PARK:

Alex D. McIntyre, City Manager

Date
7/3/18

ATTEST:

Judi A. Herren, City Clerk

Date
7/5/18
FY 2018-2019 FEE SCHEDULE

The following fee schedule covers personnel rates for EOA, Inc. staff.

Our charges are divided into two categories: personnel, and direct expenses. A new fee schedule is issued at the beginning of each year. Charges for all work, except where other arrangements have been made, are based on the new schedule of charges.

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</tr>
<tr>
<td>Managing Engineer/Scientist III</td>
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<td>Managing Engineer/Scientist II</td>
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<td>Managing Engineer/Scientist I</td>
<td>$242</td>
</tr>
<tr>
<td>Senior Engineer/Scientist III - Project Leader</td>
<td>$221</td>
</tr>
<tr>
<td>Senior Engineer/Scientist/Planner II</td>
<td>$203</td>
</tr>
<tr>
<td>Senior Engineer/Scientist/Planner I</td>
<td>$186</td>
</tr>
<tr>
<td>Associate Engineer/Scientist III</td>
<td>$177</td>
</tr>
<tr>
<td>Associate Engineer/Scientist II</td>
<td>$167</td>
</tr>
<tr>
<td>Associate Engineer/Scientist I</td>
<td>$143</td>
</tr>
<tr>
<td>Assistant Engineer/Scientist</td>
<td>$128</td>
</tr>
<tr>
<td>Technician</td>
<td>$113</td>
</tr>
<tr>
<td>Clerical/Computer Data Entry</td>
<td>$79</td>
</tr>
</tbody>
</table>

Charges for professional services are in increments of one quarter-hour. Depositions/legal testimony charged portal-to-portal, at 200% of standard rates, with a four-hour minimum charge. In accordance with California Civil Procedure 2037.7, where applicable, the minimum fee must be paid prior to commencement of testimony. Preparation for court cases is charged on a time-and-materials basis as outlined in this fee schedule.

DIRECT EXPENSES

Reimbursement for expenses directly related to services provided will be charged at cost plus 10%. Examples of such direct expenses include:

- Costs of sub-consultants or subcontractors
- Costs of special fees (insurance, permits, etc.)
- Costs of long-distance telephone, copying, drafting, blueprints, etc. (EOA copies charged at $0.10 each for B&W, $0.35 each for color. Large format $0.15/sq ft for B&W, $0.50/sq ft for color)
- Costs of color map production supplies (color ink and large format paper)
- Costs or rental of special equipment
- Costs of authorized travel and related expenses
- Automobile mileage directly related to services, at current IRS rate.

INVOICES

Invoices are prepared and submitted on a monthly basis, as either final or progress billings and are payable upon receipt unless prior arrangements have been made. Interest of 1-1/2% per month, or the maximum rate allowed by law, is payable on accounts not paid within 30 days.

EOA, Inc. • 1410 Jackson Street • Oakland, CA 94612 • Tel: (510) 832-2852 • Fax: (510) 832-2856
Table 1. Cost Proposal

<table>
<thead>
<tr>
<th>Personnel: Name and Job Title</th>
<th>Hourly Rate</th>
<th>Task 1: Review City Docs</th>
<th>Task 2A, B, C: Inspections</th>
<th>Task 2A.8: Update City’s Business Inspection Plan</th>
<th>Task 2B: Follow-up Inspections</th>
<th>Task 2E: Inspection Reporting</th>
<th>Task 2F: Database Records</th>
<th>Task 3: Conduct Illicit Discharge Inspections (As Needed)</th>
<th>Project Management</th>
<th>Total Hours</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Kerr, Managing Engineer II</td>
<td>253</td>
<td>2</td>
<td>4</td>
<td>2</td>
<td>8</td>
<td>16</td>
<td>40</td>
<td>$4,048</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Courtney Sui, Senior I</td>
<td>186</td>
<td>2</td>
<td>8</td>
<td>8</td>
<td>16</td>
<td>6</td>
<td>40</td>
<td>$7,440</td>
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<tr>
<td>Erin Lennon, Associate II</td>
<td>167</td>
<td>2</td>
<td>140</td>
<td>22</td>
<td>12</td>
<td>22</td>
<td>5</td>
<td>203</td>
<td>$33,901</td>
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<tr>
<td>Lori Baumgartner, Associate I</td>
<td>143</td>
<td>2</td>
<td>154</td>
<td>23</td>
<td>12</td>
<td>24</td>
<td>5</td>
<td>220</td>
<td>$31,460</td>
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<td></td>
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<tr>
<td><strong>Total Hours per Task</strong></td>
<td><strong>6</strong></td>
<td><strong>302</strong></td>
<td><strong>10</strong></td>
<td><strong>45</strong></td>
<td><strong>44</strong></td>
<td><strong>54</strong></td>
<td><strong>10</strong></td>
<td><strong>8</strong></td>
<td><strong>479</strong></td>
<td><strong>$76,049</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Cost per Task</strong></td>
<td><strong>$962</strong></td>
<td><strong>$46,890</strong></td>
<td><strong>$1,994</strong></td>
<td><strong>$6,963</strong></td>
<td><strong>$7,708</strong></td>
<td><strong>$8,728</strong></td>
<td><strong>$1,550</strong></td>
<td><strong>$2,024</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Table 2

<table>
<thead>
<tr>
<th>Task</th>
<th>Hours</th>
<th>Cost</th>
<th>Cost/Inspection</th>
</tr>
</thead>
<tbody>
<tr>
<td>Task 1: Familiarization with City Documents</td>
<td>6</td>
<td>$992</td>
<td></td>
</tr>
<tr>
<td>Task 2: Conduct Stormwater Inspections</td>
<td>455</td>
<td>$74,083</td>
<td>$335</td>
</tr>
<tr>
<td>Task 3: Conduct Illicit Discharge Inspections</td>
<td>10</td>
<td>$1,650</td>
<td>$413</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>471</strong></td>
<td><strong>$76,725</strong></td>
<td></td>
</tr>
</tbody>
</table>

Notes:

a. The total budget for this project is $78,749. This includes expenses which are not included in the Table 1 total above.
b. Table 2 includes expenses in the costs for Task 2 and 3.
c. The actual cost per inspection is more than indicated in Table 2 above if you include project management, familiarization with City documents and other administrative costs.
d. These cost tables were completed based on the original scope of work that assumed 203 routine and follow-up business inspections (Task 2) and 4 illicit discharge inspections (Task 3).
e. Hourly Rates are based on the EOA FY2018-19 Fee Schedule and represent an approximate 1.5% increase in standard rates from our original Proposal submittal. Note, one of our staff was promoted to a higher personnel category which increased the hourly rate more than the 1.5% increase across personnel categories. However, this increase is offset by our expectation of increased efficiency with the knowledge of the service area and businesses.
CONSULTANT AGREEMENT
City Manager’s Office
701 Laurel St., Menlo Park, CA 94025
tel 650-330-6620

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF MENLO PARK AND EOA, INC.

THIS AGREEMENT made and entered into at Menlo Park, California, this 8 day of February, 2018, by and between the CITY OF MENLO PARK, a Municipal Corporation, hereinafter referred to as "CITY", and EOA, INC., hereinafter referred to as "FIRST PARTY."

WITNESSETH:

WHEREAS, CITY desires to retain FIRST PARTY to provide certain professional services for CITY in connection with that certain project called: Commercial & Industrial Stormwater Inspections

WHEREAS, FIRST PARTY is licensed to perform said services and desires to and does hereby undertake to perform said services.

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENANTS, PROMISES AND CONDITIONS of each of the parties hereto, it is hereby agreed as follows:

1. SCOPE OF WORK

In consideration of the payment by CITY to FIRST PARTY, as hereinafter provided, FIRST PARTY agrees to perform all the services as set forth in Exhibit "A", Scope of Services.

2. SCHEDULE FOR WORK

FIRST PARTY’s proposed schedule for the various services required pursuant to this agreement will be as set forth in Exhibit "A", Scope of Services. CITY will be kept informed as to the progress of work by written reports, to be submitted monthly or as otherwise required in Exhibit "A". Neither party shall hold the other responsible for damages or delay in performance caused by acts of God, strikes, lockouts, accidents or other events beyond the control of the other, or the other’s employees and agents.

FIRST PARTY shall commence work immediately upon receipt of a "Notice to Proceed" from CITY. The "Notice to Proceed" date shall be considered the "effective date" of the Agreement, as used herein, except as otherwise specifically defined. FIRST PARTY shall complete all the work and deliver to CITY all project related files, records, and materials within one month after completion of all of FIRST PARTY’s activities required under this Agreement.

3. PROSECUTION OF WORK

FIRST PARTY will employ a sufficient staff to prosecute the work diligently and continuously and will complete the work in accordance with the schedule of work approved by the CITY. (See Exhibit "A", Scope of Services).
4. COMPENSATION AND PAYMENT

A. CITY shall pay FIRST PARTY an all-inclusive fee that shall not exceed $75,000.00 as described in Exhibit "A", Scope of Services. This compensation shall be based on the rates described in Exhibit "A". All payments, including fixed hourly rates, shall be inclusive of all indirect and direct charges to the Project incurred by FIRST PARTY. The CITY reserves the right to withhold payment if the City determines that the quantity or quality of the work performed is unacceptable.

B. FIRST PARTY's fee for the services as set forth herein shall be considered as full compensation for all indirect and direct personnel, materials, supplies and equipment, and services incurred by FIRST PARTY and used in carrying out or completing the work.

C. Payments shall be monthly for the invoice amount or such other amount as approved by CITY. As each payment is due, a statement describing the services performed shall be submitted to CITY by the FIRST PARTY. This statement shall include, at a minimum, the project title, Agreement Number, the title(s) of personnel performing work, hours spent, payment rate, and a listing of all reimbursable costs. CITY shall have the discretion to approve the invoice and the work completed statement. Payment shall be for the invoice amount or such other amount as approved by CITY.

D. Payments are due upon receipt of written invoices. CITY shall have the right to receive, upon request, documentation substantiating charges billed to CITY. CITY shall have the right to perform an audit of the FIRST PARTY's relevant records pertaining to the charges.

5. EQUAL EMPLOYMENT OPPORTUNITY

A. FIRST PARTY, with regard to the work performed by it under this Agreement shall not discriminate on the grounds of race, religion, color, national origin, sex, handicap marital status or age in the retention of sub-consultants, including procurement of materials and leases of equipment.

B. FIRST PARTY shall take affirmative action to insure that employees and applicants for employment, are treated without regard to their race, color, religion, sex, national origin, marital status or handicap. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment advertising; layoff or termination; rates of pay or other forms of compensation and selection for training including apprenticeship.

C. FIRST PARTY shall post in prominent places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.

D. FIRST PARTY shall state that all qualified applications will receive consideration for employment without regard to race, color, religion, sex, national origin, marital status or handicap.

E. FIRST PARTY shall comply with Title VI of the Civil Rights Act of 1964 and shall provide such reports as may be required to carry out the intent of this section.

F. FIRST PARTY shall incorporate the foregoing requirements of this section in FIRST PARTY's agreement with all sub-consultants.

6. ASSIGNMENT OF AGREEMENT AND TRANSFER OF INTEREST

A. FIRST PARTY shall not assign this Agreement, and shall not transfer any interest in the same (whether by assignment or novation), without prior written consent of the CITY thereto, provided, however, that claims for money due or to become due to the FIRST PARTY from the CITY under this Agreement may be assigned to a bank, trust company, or other financial institution without such approval. Notice of an intended assignment or transfer shall be furnished promptly to the CITY.

B. In the event there is a change of more than 30% of the stock ownership or ownership in FIRST PARTY from the date of this Agreement is executed, then CITY shall be notified prior to the date of said change of stock ownership or interest and CITY shall have the right, in event of such change in stock ownership or interest, to terminate this Agreement upon notice to FIRST PARTY. In the event CITY is not notified of any such change in stock ownership or interest, then upon knowledge of same, it shall be deemed that CITY has terminated this Agreement.
7. INDEPENDENT WORK CONTROL

It is expressly agreed that in the performance of the service necessary for compliance with this Agreement, FIRST PARTY shall be and is an independent contractor and is not an agent or employee of CITY. FIRST PARTY has and shall retain the right to exercise full control and supervision of the services and full control over the employment, direction, compensation and discharge of all persons assisting FIRST PARTY in the performance of FIRST PARTY’s services hereunder. FIRST PARTY shall be solely responsible for its own acts and those of its subordinates and employees.

8. CONSULTANT QUALIFICATIONS

It is expressly understood that FIRST PARTY is licensed and skilled in the professional calling necessary to perform the work agreed to be done by it under this Agreement and CITY relies upon the skill of FIRST PARTY to do and perform said work in a skillful manner usual to the profession. The acceptance of FIRST PARTY’s work by CITY does not operate as a release of FIRST PARTY from said understanding.

9. NOTICES

All notices hereby required under this Agreement shall be in writing and delivered in person or sent by certified mail, postage prepaid or by overnight courier service. Notices required to be given to CITY shall be addressed as follows:

Justin I. C. Murphy
Public Works
City of Menlo Park
701 Laurel St.
Menlo Park, CA 94025
650-330-6740
nmmelgar@menlopark.org

Notices required to be given to FIRST PARTY shall be addressed as follows:

Kristin Kerr
EOA, Inc.

Provided that any party may change such address by notice, in writing, to the other party and thereafter notices shall be addressed and transmitted to the new address.

10. HOLD HARMLESS

The FIRST PARTY shall defend, indemnify and hold harmless the CITY, its subsidiary agencies, their officers, agents, employees and servants from all claims, suits or actions that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the FIRST PARTY brought for, or on account of, injuries to or death of any person or damage to property resulting from the performance of any work required by this Agreement by FIRST PARTY, its officers, agents, employees and servants. Nothing herein shall be construed to require the FIRST PARTY to defend, indemnify or hold harmless the CITY, its subsidiary agencies, their officers, agents, employees and servants against any responsibility to liability in contravention of Section 2782.8 of the California Civil Code.
11. INSURANCE

A. FIRST PARTY shall not commence work under this Agreement until all insurance required under this Section has been obtained and such insurance has been approved by the City, with certificates of insurance evidencing the required coverage.

B. There shall be a contractual liability endorsement extending the FIRST PARTY's coverage to include the contractual liability assumed by the FIRST PARTY pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to the CITY, at the address shown in Section 9, of any pending cancellation of the policy. FIRST PARTY shall notify CITY of any pending change to the policy. All certificates shall be filed with the City.

1. **Worker's Compensation and Employer's Liability Insurance:**
   The FIRST PARTY shall have in effect during the entire life of this Agreement Worker's Compensation and Employer's Liability Insurance providing full statutory coverage. In signing this Agreement, the FIRST PARTY makes the following certification, required by Section 18161 of the California Labor Code: "I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions of the Code, and I will comply with such provisions before commencing the performance of the work of this Agreement" (not required if the FIRST PARTY is a Sole Proprietor).

2. **Liability Insurance:**
   The FIRST PARTY shall take out and maintain during the life of this Agreement such Bodily Injury Liability and Property Damage Liability Insurance (Commercial General Liability Insurance) on an occurrence basis as shall protect it while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as claims for property damage which may arise from the FIRST PARTY's operations under this Agreement, whether such operations be by FIRST PARTY or by any sub-consultant or by anyone directly or indirectly employed by either of them. The amounts of such insurance shall be not less than One Million Dollars ($1,000,000) per occurrence and One Million Dollars ($1,000,000) in aggregate, or One Million Dollars ($1,000,000) combined single limit bodily injury and property damage for each occurrence. FIRST PARTY shall provide the CITY with acceptable evidence of coverage, including a copy of all declarations of coverage exclusions. FIRST PARTY shall maintain Automobile Liability Insurance pursuant to this Agreement in an amount of not less than One Million Dollars ($1,000,000) for each accident combined single limit or not less than One Million Dollars ($1,000,000) for any one (1) person, and One Million Dollars ($1,000,000) for any one (1) accident, and Three Hundred Thousand Dollars ($300,000) property damage.

3. **Professional Liability Insurance:**
   FIRST PARTY shall maintain a policy of professional liability insurance, protecting it against claims arising out of the negligent acts, errors, or omissions of FIRST PARTY pursuant to this Agreement, in the amount of not less than One Million Dollars ($1,000,000) per claim and in the aggregate. Said professional liability insurance is to be kept in force for not less than one (1) year after completion of services described herein.

C. CITY and its subsidiary agencies, and their officers, agents, employees and servants shall be named as additional insured on any such policies of Commercial General Liability and Automobile Liability Insurance, (but not for the Professional Liability and Worker's Compensation), which shall also contain a provision that the insurance afforded thereby to the CITY, its subsidiary agencies, and their officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy, and that if the CITY, its subsidiary agencies and their officers and employees have other insurance against a loss covered by a policy, such other insurance shall be excess insurance only.

D. In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, CITY, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work pursuant to this Agreement.

E. Prior to the execution of this Agreement, any deductibles or self-insured retentions must be declared to and approved by CITY.
12. PAYMENT OF PERMITS/LICENSES

Contractor shall obtain any license, permit, or approval if necessary from any agency whatsoever for
the work/services to be performed, at his/her own expense, prior to commencement of said
work/services or forfeit any right to compensation under this Agreement.

13. RESPONSIBILITY AND LIABILITY FOR SUB-CONSULTANTS AND/OR SUBCONTRACTORS

Approval of or by CITY shall not constitute nor be deemed a release of responsibility and liability of
FIRST PARTY or its sub-consultants and/or subcontractors for the accuracy and competency of the
designs, working drawings, specifications or other documents and work, nor shall its approval be
deemed to be an assumption of such responsibility by CITY for any defect in the designs, working
drawings, specifications or other documents prepared by FIRST PARTY or its sub-consultants and/or
subcontractors.

14. OWNERSHIP OF WORK PRODUCT

Work products of FIRST PARTY for this project, which are delivered under this Agreement or which are
developed, produced and paid for under this Agreement, shall become the property of CITY. The reuse
of FIRST PARTY’s work products by City for purposes other than intended by this Agreement shall be at
no risk to FIRST PARTY.

15. REPRESENTATION OF WORK

Any and all representations of FIRST PARTY, in connection with the work performed or the information
supplied, shall not apply to any other project or site, except the project described in Exhibit "A" or as
otherwise specified in Exhibit "A".

16. TERMINATION OF AGREEMENT

A. CITY may give thirty (30) days written notice to FIRST PARTY, terminating this Agreement in whole or in
part at any time, either for CITY’s convenience or because of the failure of FIRST PARTY to fulfill its
contractual obligations or because of FIRST PARTICY’s change of its assigned personnel on the project
without prior CITY approval. Upon receipt of such notice, FIRST PARTY shall:
   1. Immediately discontinue all services affected (unless the notice directs otherwise); and
   2. Deliver to the CITY all data, drawings, specifications, reports, estimates, summaries, and such other
      information and materials as may have been accumulated or produced by FIRST PARTY in
      performing work under this Agreement, whether completed or in process.

B. If termination is for the convenience of CITY, an equitable adjustment in the contract price shall be made,
   but no amount shall be allowed for anticipated profit on unperformed services.

C. If the termination is due to the failure of FIRST PARTY to fulfill its Agreement, CITY may take over the
   work and prosecute the same to completion by agreement or otherwise. In such case, FIRST PARTY
   shall be liable to CITY for any reasonable additional cost occasioned to the CITY thereby.

D. If, after notice of termination for failure to fulfill Agreement obligations, it is determined that FIRST
   PARTY had not so failed, the termination shall be deemed to have been effected for the convenience of
   the CITY. In such event, adjustment in the contract price shall be made as provided in Paragraph B of
   this Section.

E. The rights and remedies of the CITY provided in this Section are in addition to any other rights and
   remedies provided by law or under this Agreement.

F. Subject to the foregoing provisions, the CITY shall pay FIRST PARTY for services performed and
   expenses incurred through the termination date.
<table>
<thead>
<tr>
<th>Section</th>
<th>Text</th>
</tr>
</thead>
<tbody>
<tr>
<td>17. INSPECTION OF WORK</td>
<td>It is FIRST PARTY's obligation to make the work product available for CITY's inspections and periodic reviews upon request by CITY.</td>
</tr>
<tr>
<td>18. COMPLIANCE WITH LAWS</td>
<td>It shall be the responsibility of FIRST PARTY to comply with all State and Federal Laws applicable to the work and services provided pursuant to this Agreement, including but not limited to compliance with prevailing wage laws, if applicable.</td>
</tr>
</tbody>
</table>
| 19. BREACH OF AGREEMENT | A. This Agreement is governed by applicable federal and state statutes and regulations. Any material deviation by FIRST PARTY for any reason from the requirements thereof, or from any other provision of this Agreement, shall constitute a breach of this Agreement and may be cause for termination at the election of the CITY.  
B. The CITY reserves the right to waive any and all breaches of this Agreement, and any such waiver shall not be deemed a waiver of any previous or subsequent breaches. In the event the CITY chooses to waive a particular breach of this Agreement, it may condition same on payment by FIRST PARTY of actual damages occasioned by such breach of Agreement. |
| 20. SEVERABILITY | The provisions of this Agreement are severable. If any portion of this Agreement is held invalid by a court of competent jurisdiction, the remainder of the Agreement shall remain in full force and effect unless amended or modified by the mutual consent of the parties. |
| 21. CAPTIONS | The captions of this Agreement are for convenience and reference only and shall not define, explain, modify, limit, exemplify, or aid in the interpretation, construction, or meaning of any provisions of this Agreement. |
| 22. LITIGATION OR ARBITRATION | In the event that suit or arbitration is brought to enforce the terms of this Agreement, the prevailing party shall be entitled to litigation costs and reasonable attorneys' fees. The Dispute Resolution provisions are set forth on Exhibit "B", 'Dispute Resolution' attached hereto and by this reference incorporated herein. |
| 23. RETENTION OF RECORDS | Contractor shall maintain all required records for three years after the City makes final payment and all other pending matters are closed, and shall be subject to the examination and/or audit of the City, a federal agency, and the state of California. |
| 24. TERM OF AGREEMENT | This Agreement shall remain in effect for the period of January 26, 2018 through June 30, 2018 unless extended, amended, or terminated in writing by CITY. |
25. ENTIRE AGREEMENT

This document constitutes the sole Agreement of the parties hereto relating to said project and states the rights, duties, and obligations of each party as of the document’s date. Any prior Agreement, promises, negotiations, or representations between parties not expressly stated in this document are not binding. All modifications, amendments, or waivers of the terms of this Agreement must be in writing and signed by the appropriate representatives of the parties to this Agreement.

26. STATEMENT OF ECONOMIC INTEREST

Consultants, as defined by Section 18701 of the Regulations of the Fair Political Practices Commission, Title 2, Division 6 of the California Code of Regulations, are required to file a Statement of Economic Interests with 30 days of approval of a contract services agreement with the City of its subdivisions, on an annual basis thereafter during the term of the contract, and within 30 days of completion of the contract.

Based upon review of the Consultant’s Scope of Work and determination by the City Manager, it is determined that Consultant IS / IS NOT required to file a Statement of Economic Interest. A statement of Economic Interest shall be filed with the City Clerk’s office no later than 30 days after the execution of the Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

FIRST PARTY:

Ray Goebel P.E.

Signature

RAY GOEBEL

Name

Tax ID#

APPROVED AS TO FORM:

William L. McClure, City Attorney

Date 1-29-18

Title VICE PRESIDENT

CITY OF MENLO PARK:

Signature

Alex D. McIntyre

Name

Date 2/8/18

City Manager

Title

ATTEST:

Clay Curtin, Interim City Clerk, City of Menlo Park

Date 2/8/18
EXHIBIT “A” – SCOPE OF SERVICES

A1. SCOPE OF WORK

FIRST PARTY agrees to provide consultant services for CITY’s Public Works. In the event of any discrepancy between any of the terms of the FIRST PARTY’s proposal and those of this Agreement, the version most favorable to the CITY shall prevail. FIRST PARTY shall provide the following services:

Provide general consultant services for projects as determined by the CITY. The detailed scope of work for each task the CITY assigns the consultant shall be referred to as Exhibit A-1, which will become part of this Agreement. A notice to proceed will be issued separately for each separate scope of work agreed to between the CITY and FIRST PARTY.

FIRST PARTY agrees to perform these services as directed by the CITY in accordance with the standards of its profession and CITY’s satisfaction.

A2. COMPENSATION

CITY hereby agrees to pay FIRST PARTY at the rates to be negotiated between FIRST PARTY and CITY as detailed in Exhibit A-1. The actual charges shall be based upon (a) FIRST PARTY’s standard hourly rate for various classifications of personnel; (b) all fees, salaries and expenses to be paid to engineers, consultants, independent contractors, or agents employed by FIRST PARTY; and shall (c) include reimbursement for mileage, courier and plan reproduction. The total fee for each separate Scope of Work agreed to between the CITY and FIRST PARTY shall not exceed the amount shown in Exhibit A-1.

FIRST PARTY shall be paid within thirty (30) days after approval of billing for work completed and approved by the CITY. Invoices shall be submitted containing all information contained in Section A5 below. In no event shall FIRST PARTY be entitled to compensation for extra work unless an approved change order, or other written authorization describing the extra work and payment terms, has been executed by CITY prior to the commencement of the work.

A3. SCHEDULE OF WORK

FIRST PARTY’S proposed schedule for the various services required will be set forth in Exhibit A-1.

A4. CHANGES IN WORK – EXTRA WORK

In addition to services described in Section A1, the parties may from time to time agree in writing that FIRST PARTY, for additional compensation, shall perform additional services including but not limited to:
- Change in the services because of changes in scope of the work.
- Additional tasks not specified herein as required by the CITY.

The CITY and FIRST PARTY shall agree in writing to any changes in compensation and/or changes in FIRST PARTY’s services prior to the commencement of any work. If FIRST PARTY deems work he/she has been directed to perform is beyond the scope of this Agreement and constitutes extra work, FIRST PARTY shall immediately inform the CITY in writing of the fact. The CITY shall make a determination as to whether such work is in fact beyond the scope of this Agreement and constitutes extra work. In the event that the CITY determines that such work does constitute extra work, it shall provide compensation to the FIRST PARTY in accordance with an agreed cost that is fair and equitable. This cost will be mutually agreed upon by the CITY and FIRST PARTY. A supplemental agreement providing for such compensation for extra work shall be negotiated between the CITY and the FIRST PARTY. Such supplemental agreement shall be executed by the FIRST PARTY and may be approved by the City Manager upon recommendation of the Department Head.
A5. BILLINGS

FIRST PARTY's bills shall include the following information: A brief description of services performed, project title and the Agreement number; the date the services were performed; the number of hours spent and by whom; the current contract amount; the current invoice amount; Except as specifically authorized by CITY, FIRST PARTY shall not bill CITY for duplicate services performed by more than one person. In no event shall FIRST PARTY submit any billing for an amount in excess of the maximum amount of compensation provided in Section A2.

The expenses of any office, including furniture and equipment rental, supplies, salaries of employees, telephone calls, postage, advertising, and all other expenses incurred by FIRST PARTY in the performances of this Agreement shall be incurred at the FIRST PARTY's discretion. Such expenses shall be FIRST PARTY's sole financial responsibility.
SCOPE OF WORK

The Consultant shall prepare all documentation, attend meetings, coordinate with State personnel, and perform business compliance inspection services related to the City's Stormwater Ordinance, the municipal separate storm sewer (MS4) Permit, and other requirements, and not limited to those described as follows:

Task No. 1 – Familiarization with City Documents

The Consultant shall become familiar with the Municipal Regional Stormwater NPDES Permit, Statewide Industrial Activities Stormwater General Permit or other permit issued by the State or Regional Water Quality Control Board, the City of Menlo Park Business Inspection Plan, City of Menlo Park Enforcement Response Plan, the City Commercial and Industrial Inspection database and the City of Menlo Park Municipal Code.

Task No. 2 – Conduct Stormwater Inspections

A. General

1. The Consultant shall prepare a priority list, schedule and perform first and follow-up inspections utilizing the City of Menlo Park's Business Inspection Plan.

2. For Industrial facilities, the Consultant shall check for submittal of a Notice of Intent (NOI) to comply with the Statewide Industrial Activities Stormwater General Permit or other permit issued by the State or Regional Water Quality Control Board.

3. The Consultant shall confirm that all facilities inspected are in compliance with the City's Stormwater Ordinance, inclusive, but not limited to the following:
   a. Check for non-stormwater discharges and illegal/illicit connections.
   b. Identify violations from areas of material storage, vehicle or equipment fueling, vehicle or equipment maintenance, waste handling, hazardous materials handling or storage, delivery areas or loading docks, or other outdoor work areas.
   c. Issue Correction Notices and/or Notices of Violations as needed. All notices shall be in compliance with the City of Menlo Park Enforcement Response Plan and Municipal Code.
   d. Prepare non-compliance follow-up letters to businesses for the City Engineer's signature and mail these letters within 2-days of the determination of non-compliance.
   e. Regularly meet with the City Engineer or his/her representative(s) regarding status of inspections.
   f. Be available to meet with City and business owners during normal working hours on an as-needed basis.
   g. Interact professionally with business owners, property owners and the public at large. Consultant shall promote quality customer service, respond promptly and courteously to inspection requests, and coordinate with other City personnel.
   h. Follow verbal and written instructions, communicate clearly and concisely, both orally and in writing.
   i. Establish effective communications with business owners or business representatives.
j. Distribute NPDES educational material to facilities subject to City compliance inspections.

4. Consultant is required to have his/her own digital camera, vehicle, a mobile device or tablet with Wi-Fi capability to use in the field, a mobile phone for immediate contact by the City, and show proof of valid California driver’s license and insurance. The Consultant shall download (and print if needed) any digital camera captured images as necessary to support any non-compliance items identified in the Inspection Form and attach said images to the Inspection Form.

5. Normal working hours shall be from 8 a.m. to 5 p.m., Monday through Friday.

6. The Consultant shall perform other related duties as required.

7. On a weekly basis, the Consultant shall update inspection data and upload completed San Mateo Countywide Water Pollution Prevention Program (SMCWPPP) Stormwater Facility Inspection Forms and photos to the City’s Commercial and Industrial Inspection database.

8. On an annual basis, the Consultant shall review all business activities within the City and update the City’s Business Inspection Plan.

B. Providing Inspection Schedule to City

Before performing inspections for the remainder of fiscal year 2017-18, Consultant shall email an Inspection Schedule to the City for fiscal year 2017-18 (through June 30, 2017). Consultant shall email an Inspection Schedule to the City for the following fiscal years, due no later than July 15 of each year.

C. First Inspections

1. First inspections for each fiscal year shall be completed by June 15 of each year.

2. The Consultant shall notify businesses at least 2-3 weeks in advance by regular mail that an inspection is pending within the next month.

3. The inspection process shall, at a minimum, include the following components:

   a. Visit the business site and meet with the business manager or representative. Explain the purpose of the inspection. Ask questions to ascertain the business is implementing Best Management Practices (BMP’s) to prevent stormwater pollution.
   b. Walk the entire perimeter of the facility.
   c. Take pictures of potential problem areas.
   d. Observe and complete the Stormwater Facility Inspection Form. Fill out all “Activity Areas” on the form. Describe findings in detail (refer to photos taken).
   e. Distribute the appropriate BMP handouts provided by the City to Business managers. List the handouts distributed on the Stormwater Facility Inspection Form.
   f. Sign the report as “Inspector” and have the business manager sign the bottom of the report. Provide a copy of the signed Stormwater Facility Inspection Form to the business manager.
   g. If an active discharge is observed during the inspection, Consultant shall take the necessary steps to stop the discharge and immediately contact the City.
h. If any business has potential stormwater violations, Consultant shall notify the business manager at the end of the inspection that the business has violation(s) that need to be addressed. Consultant shall show the business manager all violations and/or concerns. Consultant shall give the business manager the appropriate timeframe to correct the violations (generally within 10 business days of the previous inspection, or earlier if before a rain event). Consultant shall inform the business manager of the expected date of the follow-up inspection.

i. When a business manager or representative is not available for the inspection, Consultant shall perform a visual inspection of the exterior and document observations on the Stormwater Facility Inspection Form, and provide a copy of the unsigned form to the business manager. Consultant shall put “not available” for the Facility Representative’s signature and note that the business manager was not available for consultation.

4. Consultant shall create a pdf of each completed Inspection Form including any pictures taken (in one pdf file per site). The file shall be titled with the service address and date of inspection in this format: “123 Address – MMDDYY First Inspection”

D. Follow-up Inspections

1. On a weekly or otherwise regular basis, Consultant shall email the City a list of all businesses that require a follow-up inspection along with proposed dates of the follow-up inspections.

2. Consultant shall perform the follow-up inspections within the appropriate timeframe (generally within 10 business days of the first inspection, or earlier if before a rain event).

3. The follow-up inspection process shall, at a minimum, include the following components:
   a. Observe and take picture of the areas that were a problem at the first inspection. Consultant shall take the first inspection file (the completed first Stormwater Facility Inspection Form and photos) to the site visit for reference.
   j. Complete a new Stormwater Facility Inspection Form. Describe in detail whether the business has made the appropriate corrections/changes (refer to photos taken). If potential problem areas continue to exist, take photos as needed.
   b. Sign the report as “Inspector” and have the business manager sign the bottom of the report. Provide a copy of the signed Stormwater Facility Inspection Form to the business manager.
   c. If an active discharge is observed during the inspection, Consultant shall take the necessary steps to stop the discharge and immediately contact the City.
   d. If a business has potential stormwater violations, Consultant shall notify the business manager at the end of the inspection that the business has violation(s) that need to be addressed. Consultant shall show the business manager all violations and/or concerns. Consultant shall immediately contact the City.
   e. When a business manager or representative is not available for the follow-up inspection, Consultant shall perform a visual inspection of the exterior and document observations on the Stormwater Facility Inspection Form, and provide a copy of the unsigned form to the business. Consultant shall put “not available” for the Facility Representative’s signature and note that the business manager was not available for consultation.
4. Consultant shall create a pdf of each completed Inspection Form including any pictures taken (in one pdf file per site). The file shall be titled with the service address and date of the follow-up inspection in this format: "123 Address – MMDDYY follow-up Inspection"

E. Inspection Reporting to City

1. Monthly Inspection Report
   Consultant shall email a Monthly Inspection Report to the City by the first day of each month. The Report shall include the following:
   
   - A summary of first and follow-up inspections completed the previous month. The list shall be an Excel (or approved equal) summary including name of business, address, business type and license number, business contact information (name, phone #, email), inspection date and type (first or follow-up inspection), and findings.
   - A list of first and follow-up inspections scheduled for the next month. The list shall be an Excel (or approved equal) summary including name of business, address, business type and anticipated inspection date.

2. Annual Inspection Summary Report
   Consultant shall email an Annual Inspection Summary Report to the City by June 15 each year. The Report shall include a summary of first and follow-up inspections completed the previous fiscal year. The list shall be an Excel (or approved equal) summary including name of business, address, business type and license number, business contact information (name, phone #, email), inspection date and type (first or follow-up inspection), and findings.

F. Database Records

   On a weekly basis, the Consultant shall update inspection data and upload completed San Mateo Countywide Water Pollution Prevention Program (SMCWPPP) Stormwater Facility Inspection Forms and photos to the City’s Commercial and Industrial Inspection database.

Task No. 3 – Conduct Illicit Discharge Inspections (As Needed)

A. Illicit discharge inspections, including mobile businesses, shall be performed on an as-needed basis.

B. The City shall notify the Consultant when potential and actual non-stormwater discharges occur on industrial and commercial sites that require a stormwater inspection.

C. Inspections shall follow the same first inspection and follow-up inspection processes delineated in Task No. 2C above. The Stormwater Facility Inspection Form shall clearly state that the inspection was performed based on a potential/actual non-stormwater discharge.

D. The Consultant shall create a pdf of each completed Inspection Form including any pictures taken (in one pdf file per site). The file shall be titled with the service address and date of inspection in this format: “123 Address – MMDDYY Illicit Discharge Inspection"
### Table 1. EOA Cost Proposal

<table>
<thead>
<tr>
<th>Personnel: Name and Job Title</th>
<th>Hourly Rate</th>
<th>Task 1: Review City Docs</th>
<th>Task 2A: Inspections</th>
<th>Task 2A.B: Update City’s Business Inspection Plan</th>
<th>Task 2D: Follow up Inspections</th>
<th>Task 2E: Inspection Reporting</th>
<th>Task 2F: Database Records</th>
<th>Task 3: Conduct Illicit Discharge Inspections (As Needed)</th>
<th>Project Management</th>
<th>Total Hours</th>
<th>Total cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Kerr, Managing Engineer II</td>
<td>263</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>16</td>
<td>$4,208</td>
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<tr>
<td>Courtney Stu, Senior I</td>
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<td>2</td>
<td>24</td>
<td>4</td>
<td>16</td>
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<td></td>
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<td>52</td>
<td>$9,516</td>
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<tr>
<td>Erin Lennon, Associate II</td>
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<td>153</td>
<td>2</td>
<td>22</td>
<td>12</td>
<td>22</td>
<td>5</td>
<td></td>
<td>218</td>
<td>$35,970</td>
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<tr>
<td>Lori Baumgartner, Environmental Technician</td>
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<td>2</td>
<td>156</td>
<td>2</td>
<td>23</td>
<td>12</td>
<td>24</td>
<td>5</td>
<td></td>
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<td><strong>Total Hours per Task</strong></td>
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<td><strong>333</strong></td>
<td><strong>10</strong></td>
<td><strong>45</strong></td>
<td><strong>44</strong></td>
<td><strong>54</strong></td>
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<td><strong>$1,420</strong></td>
<td><strong>$2,104</strong></td>
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<td><strong>$75,472</strong></td>
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</table>

Notes:
1. The cost per inspection provided in the EOA Proposal was $365 per inspection for 207 inspections. Illicit discharge inspections (on-demand inspections) at businesses were estimated as the same cost as routine business inspections. This assumes that when called for an illicit discharge inspection the inspector would be able to conduct other routine inspections on the same day as the illicit discharge inspection. The cost per inspection provided in the EOA proposal also included expenses, project management and familiarization with City documents which are not included in the Table 2 costs above. Table 1 and 2 above assume 203 routine and follow-up business inspections (Task 2) and 4 illicit discharge inspections (Task 3).
EXHIBIT “B” - DISPUTE RESOLUTION

B1.0 All claims, disputes and other matters in question between the FIRST PARTY and CITY arising out of, or relating to, the contract documents or the breach thereof, shall be resolved as follows:

B2.0 Mediation
B2.1 The parties shall attempt in good faith first to mediate such dispute and use their best efforts to reach agreement on the matters in dispute. After a written demand for non-binding mediation, which shall specify in detail the facts of the dispute, and within ten (10) days from the date of delivery of the demand, the matter shall be submitted to a mutually agreeable mediator. The Mediator shall hear the matter and provide an informal opinion and advice, none of which shall be binding upon the parties, but is expected by the parties to help resolve the dispute. Said informal opinion and advice shall be submitted to the parties within twenty (20) days following written demand for mediation. The Mediator’s fee shall be shared equally by the parties. If the dispute has not been resolved, the matter shall be submitted to arbitration in accordance with Paragraph B3.1.

B3.0 Arbitration
B3.1 Any dispute between the parties that is to be resolved by arbitration as provided in Paragraph B2.1 shall be settled and decided by arbitration conducted by the American Arbitration Association in accordance with the Construction Industry Arbitration Rules of the American Arbitration Association, as then in effect, except as provided below. Any such arbitration shall be held before three arbitrators who shall be selected by mutual agreement of the parties; if agreement is not reached on the selection of the arbitrators within fifteen (15) days, then such arbitrator(s) shall be appointed by the presiding Judge of the court of jurisdiction of the Agreement.

B3.2 The provisions of the Construction Industry Arbitration Rules of the American Arbitration Association shall apply and govern such arbitration, subject, however to the following:

B3.3 Any demand for arbitration shall be writing and must be made within a reasonable time after the claim, dispute or other matter in question as arisen. In no event shall the demand for arbitration be made after the date that institution of legal or equitable proceedings based on such claim, dispute or other matter would be barred by the applicable statute of limitations.

B3.4 The arbitrator or arbitrators appointed must be former or retired judges, or attorneys at law with last ten (10) years' experience in construction litigation.

B3.5 All proceedings involving the parties shall be reported by a certified shorthand court reporter, and written transcripts of the proceedings shall be prepared and made available to the parties.

B3.6 The arbitrator or arbitrators must be made within and provide to the parties factual findings and the reasons on which the decisions of the arbitrator or arbitrators is based.

B3.7 Final decision by the arbitrator or arbitrators must be made within ninety (90) days from the date of the arbitration proceedings are initiated.

B3.8 The prevailing party shall be awarded reasonable attorneys’ fees, expert and non-expert witness costs and expenses, and other costs and expenses incurred in connection with the arbitration, unless the arbitrator or arbitrators for good cause determine otherwise.

B3.9 Costs and fees of the arbitrator or arbitrators shall be borne by the non-prevailing party, unless the arbitrator or arbitrators for good cause determine otherwise.

B3.10 The award or decision of the arbitrator or arbitrators, which may include equitable relief, shall be final, and judgment may be entered on it in accordance with applicable law in any court having jurisdiction over the matter.